# SuMoCoS

22

Sustainability and Mobility in the Context of Smart Cities

Industrial lo Improving manufacturing processes



## About erminas

- Industrial IoT Solutions and Enterprise Applications
- Founded 2009
- Located in Oldenburg (Germany)
- 25 employees
- Customers in Europe, North America, and Asia
- Fields
  - Consulting
  - Prototyping
  - Development
  - Applied Research





## What is Industrial IoT?

- IoT: "Extension of network connectivity and computing capability to objects, devices, sensors, and items not ordinarily considered to be computers" (Internet Society, The Internet of Things (IoT): An Overview, 2015, https://www.internetsociety.org/resources/doc/2015/iot-overview)
- Industrial IoT:
  - IoT in industrial environment

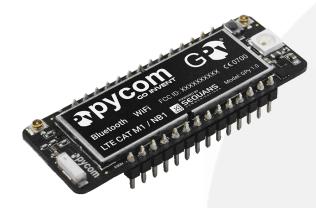


## Technologies of Industrial IoT

















Technologies of Industrial IoT





## C-J Alibaba Cloud

Edge Computing

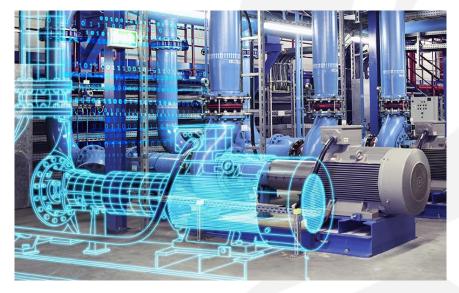






## **Benefits of Industrial IoT**

- Digital Twin: Digital replica of physical entity
  - Simulation
  - Reproducing
  - Optimize
- Resource-optimized production
- Control of machines off-site



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## **Benefits of Industrial IoT**

- Pay-per-use charge
  - Example: Rolls Royce turbines "Power-by-the-hour"
- Changing social environment
  - Elderly people
  - More specialized / Less specialized
  - Job-changing

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# How does an IIoT project work like?



## Types of projects

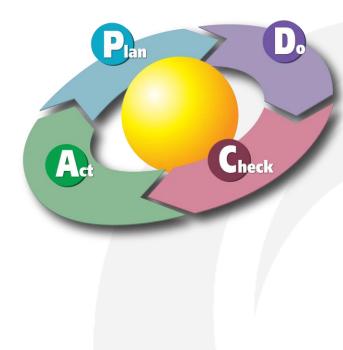
- Green-field approach
- Retrofitting existing machines
- Parallel development (e.g. via CV)





## Steps

- 1. Understanding requirements of business
- 2. Talking to involved people / stakeholder
- 3. Create possible solution with customer
- 4. Build and evaluate prototype
- 5. Build solution
- Enhance solution (repeat all steps above)
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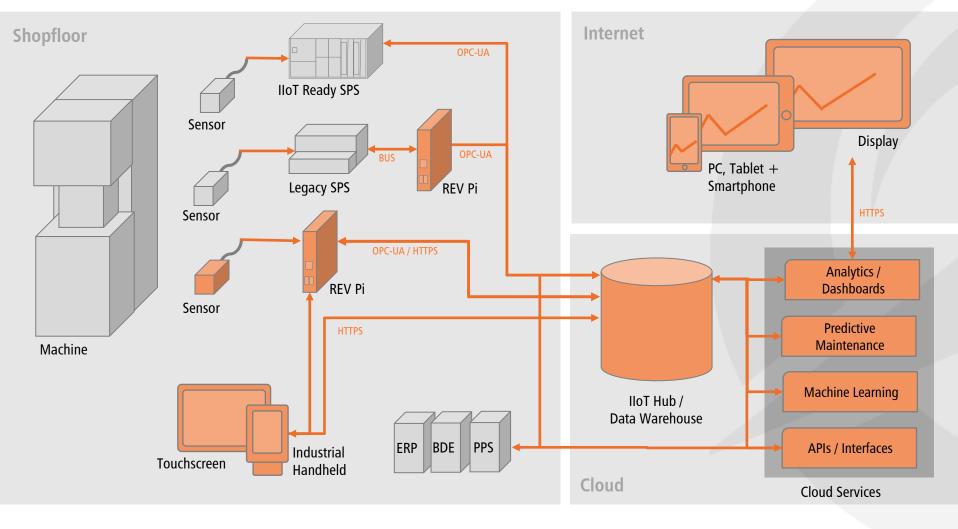




# Retrofitting



## **Cost-efficient Retrofitting**



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existing new

# Real World Examples

SmartTransport SmartProduction SmartEnergy SmartAgriculture



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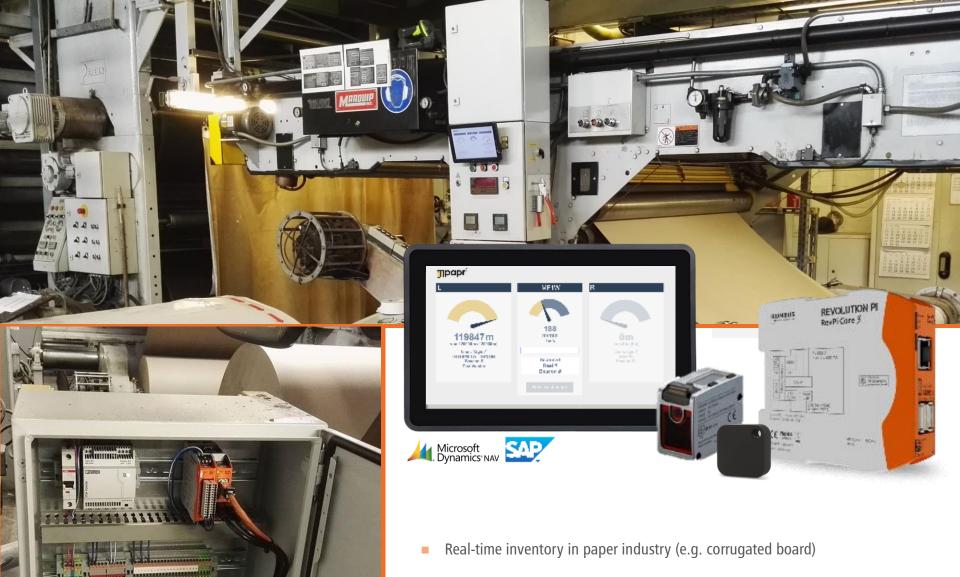
## **Train Water Supply**



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- Prevent water usage by unauthorized people
- Control machines off-site



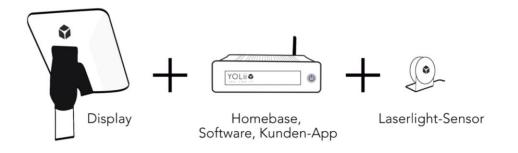
- Planning of production processes and optimize stock
- Identify paper reels by Bluetooth beacons
- Independent Retrofitting solution

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Edge computing without required Cloud







- Retrofitting as a custom product development project (Physical Therapy)
- IoT Strategy
- IoT Hard- and Software Development
- Global production of custom hardware
- More than 100 customers within DACH region



# **Electric vehicle charging**

Improving charging points

by integrating into Smart Grid

Make better use of renewable energies





# **Machine Learning**

Identify and predict electrical shorts at furnaces







# Hydroponics – Smart Greenhouse (Research) s in controlled environment

(independent of vegetation period)

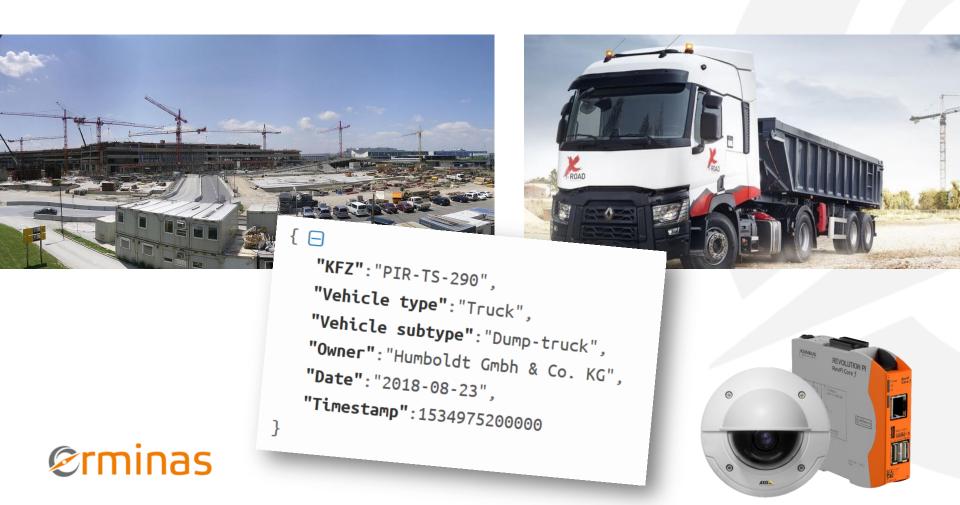




# Tracking of Suppliers (Research)

Identify deliveries at construction areas

via camera identification, scales, and machine vision



# Thank you! Баярлалаа!

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